Britam
With you every step of the way

CLIENT INFORMATION SHEET: FOR USE IN PROVIDING COVER PROPOSALS

1. Name of client:
2. Country of presence:
3. What crop(s) are you interested in insuring?
4. What crop variety (where applicable) are you interested in growing?
5. What are your typical planting dates?
6. What are the typical crop stages and the duration (Fill in the table below)

Crop stage (Example below)	Duration-days
Germination	
Vegetative	
Flowering	
Pre-Harvest	

7. What prompts planting – is it the onset of rains, do you practice dry planting or transplanting of seedlings?
8. Kindly indicate how each of the below risks affect your crop, and examples of years when the particular risk affected your crop wherever possible.

Risk	***Extent to which this risk affects your crop:*** ***1 = Not at all*** ***2 = Low to medium risk*** ***3 = High Risk***	***Examples of years when your crop was affected by this risk***	***Crop stages affected in the given years***
Drought			
Excess Rainfall			
Flooding			
Pests			
Disease (kindly also indicate the name of the disease where possible)			
Hail			
Wind Storm			
Frost			
Other (please name here: _____)			

9. What would you like to insure: is it the value of inputs used or expected yield?
10. What is the average cost of inputs used per acre?
11. What is the value of the expected yield per acre?

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12. Do you have any historical yield data? If so, kindly provide this below:

Year/Season	*Yield (Kg/Acre)*	*Year/Season*	*Yield (Kg/Acre)*
20__/			
20__/			
20__/			
20__/			
20__/			
20__/			

13. How many acres would you like to have covered?

14. How many farmers are likely to be registered for the coverage?

15. Kindly provide the name of the administrative location of your farm.

Administrative Type (e.g. District, Ward, Location)	*Name of Administrative Location*

16. Do you have the GPS coordinates of the location of your farm? If so, kindly provide these.

Location	*Latitude*	*Longitude*
1		
2		
3		
4		
5		
7		